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**Lattice dynamics, crystal-field excitations and quadrupolar fluctuations of YbRu<sub>2</sub>Ge<sub>2</sub>**

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We report Raman scattering results of YbRu<sub>2</sub>Ge<sub>2</sub> single crystals to explore the phononic and crystal-field (CF) excitations. This heavy-fermion metal enters a B<sub>1g</sub>-symmetry ferroquadrupolar (FQ) phase below T<sub>Q</sub>=10K. We establish the CF level scheme of the ground multiplet. We demonstrate that the static Raman susceptibilities in both B<sub>1g</sub> and B<sub>2g</sub> quadrupole channels exhibit a Curie-Weiss behavior with the Weiss temperature about 10K lower than T<sub>Q</sub>. Electron-lattice coupling is crucial for the FQ transition to happen. Moreover, temperature-dependent study of four Raman-active phonon modes shows that the intensities of the A<sub>1g</sub> and one E<sub>g</sub> modes increase significantly on cooling, which is explained by a near-resonant coupling between these two phonon modes and CF transitions.

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